



# ARIZONA GRAND RESORT™

*Fun. Friendly. Naturally Grand.™*

**Paul Gray**  
**General Manager**

Paul Gray is General Manager at Arizona Grand Resort and oversees resort planning activities and execution of daily resort operations. Effectively communicating and clarifying the vision of the Resort to all associates, Gray has been successful in developing and delegating key strategic business initiatives related to revenue enhancement and cost containment.

Gray has held various roles during his 11 years at the resort including Meetings and Conventions Manager, Assistant Director of Food and Beverage, Director of Front Office Operations, Director of Rooms, and Director of Operations. Most recently Gray served as the Interim General Manager at Vail Cascade Resort from November 2005 to January 2006.

Under Gray's leadership, the Arizona Grand Resort has established and maintained a Four and one half Diamond level quality guest service culture. He has organized long and short term capital reserve and improvement planning. Gray actively mentors resort leaders to prepare them for more responsibility and future job opportunities while successfully establishing and nurturing client and guest relationships. Gray is a Certified Rooms Division Executive, a title granted by the American Hotel & Motel Association, Educational Institute, a certified instructor of *FrontLine Leadership*, Zenger Miller, a Certified Instructor of *Interaction Management and Techniques*, as well as a Certified Instructor for Westin corporate sponsored Wine Education program.